

December 17, 2002 Overnight Delivery

210 N. Park Ave. Winter Park, FL 32789

Mr. Brent Kirtley Tariff Branch Manager Kentucky Public Service Commission 211 Sower Blvd. Frankfort, KY 40602-0615

Business Telecom, Inc.

RECEIVED

DEC 1 8 2002

PUBLIC SERVICE COMMISSION

P.O. Drawer 200 Winter Park, FL

32790-0200

Tel: 407-740-8575 Fax: 407-740-0613 tmi@tminc.com Dear Mr. Kirtley:

Re:

The purpose of this letter is to advise the Commission of two proposed promotions for customers of the company's Local Exchange Telecommunications Services as contained in Section 15.0, Promotions, of the company's Kentucky Local Service Tariff No. 1. The promotions are described in detail below.

Tariff Revision for Local Exchange Services Tariff Filing

Phone for the Holidays

The sign up period for Phone for the Holidays is through December 31, 2002. Phone for the Holidays offers the Customer discounted pricing for BTI's bundled services: When the Customer signs a one- or two year term agreement for BTI's bundled services, they receive standard two-year pricing when they sign a one-year term agreement and standard threeyear pricing when sign a two year term agreement for the following products VoicePack and VoicePack-VS.

BTI's Dozen

BTI's Dozen is a promotion designed for the local exchange service customer that bill a minimum monthly revenue of over \$500 and whose term contract(s) are within 120 days of expiration. If the Customer signs a new 1 year term agreement with BTI, they will receive a month credit for facilities based local, local UNE-P and data/internet/frame relay services in month 12 of the agreement. If the Customer signs a new 2 year term agreement with BTI, they will receive a one month credit for facilities based local, local UNE-P and data/internet/frame relay services in month 12 of the agreement and one month credit in month 24 of the agreement. The credit amount will be the total amount charged for facilities based local and local UNE-P (fixed charges/lines and features), and data/internet/frame relay services during month 12 and/or month 24. Any of the services added during the length of the term agreement will be used in computing the credit. For purposes of the agreement, facilities based local refers to UNE and Local BTI T-1 services The Fair History for BTI's Dozen is December 30, 2002 through March 30, 2003. **EFFECTIVE**

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Please acknowledge receipt of this filing by returning, date-stamped, the extra copy of this cover letter in the stamped self-addressed envelope that is provided for this purpose.

Questions regarding this tariff filing may be directed to my attention at (407) 740-3001.

Thank you for your assistance in this matter.

Sincerely,

Thomas Forte

Consultant to Business Telecom, Inc.

Enclosures

cc: Jean Houck, BTI file: BTI-KY (Local)

tms: KYp0208

PUBLIC SERVICE COMMISSION OF KENTUCKY EFFECTIVE

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